

# Royal Bank of Scotland Powers Open Experience with Red Hat Mobile, Container and Cloud Technologies

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*Red Hat Mobile Application Platform and OpenShift Enterprise at core of new innovation and entrepreneurship technology solutions center*

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that Royal Bank of Scotland is powering its new Open Experience center with Red Hat technologies, including the Red Hat Mobile Application Platform and OpenShift Enterprise, Red Hat's web-scale container application platform.

**Open Experience** is a technology solutions center launched by Royal Bank of Scotland in February 2016 at its headquarters in Edinburgh, U.K., to pursue innovative new technologies for the bank and its customers. Not only a physical space, Open Experience represents a new way of thinking to help Royal Bank of Scotland develop innovative products and services within a framework that promotes closer, more collaborative work between colleagues, businesses, and customers.

The Open Experience's team of experts is working with financial technology companies to develop new ideas and grow them into customer pilots, as well as searching for emerging trends and technologies around the globe.

The Open Experience center sits alongside the bank's **Entrepreneurial Spark** business accelerator hub, which includes a 'Hatchery' for early stage startups and a 'Nest' for high growth businesses, giving the accelerator's participants access to Open Experience's technologies and innovations. Since it launched in 2011, the Entrepreneurial Spark accelerator has supported more than 660 businesses.

Using OpenShift, Red Hat's award-winning container-based application platform, the bank's Open Experience developers can more quickly develop, host, and scale applications in a cloud environment. OpenShift's elastic, multi-language, container and Kubernetes-based architecture automates the provisioning, management and scaling of applications, so developers can focus on writing the application code for their business, startup or next big idea. OpenShift's support for multiple languages and frameworks, databases and development tools, offer a lower barrier to entry, so developers can start their project more easily and start coding faster, using the languages and tools they already know and prefer.

Mobile is foundational to enabling digital transformation and innovation in the modern enterprise because of its capability to profoundly change business models, processes, and the customer experience. The security and integration of back-end data for mobile apps should be of the utmost priority, and mobile application platforms can be an integral component for efficient development and deployment of back-end services for mobile applications. Red Hat Mobile Application Platform provides participants with award-winning technology designed to simplify the development, integration, deployment, and management of mobile solutions.

Royal Bank of Scotland anticipates expanding its relationship with Red Hat to bring additional technologies from the open source leader available to Open Experience in the future.

## Supporting Quotes

*Craig Muzilla, senior vice president, Application Platforms Business Group, Red Hat*

"Innovation and community have long been hallmarks of open source, and we have seen firsthand the power of creating technology the open source way. We laud Royal Bank of Scotland's commitment to creating an open environment where innovation can thrive, and are honored to play a part in helping launch the next generation of ideas into the marketplace."

*Richard Crook, head of innovation engineering, Royal Bank of Scotland*

"With Open Experience we spike, challenge and dream. We are makers, thinkers, and builders. We are pleased to be collaborating with Red Hat to provide an innovation platform for our innovation engineers. The use of Red Hat Mobile Application Platform and OpenShift Enterprise enables us to maximize the chances of our best ideas reaching the hands of our customers."

*Simon Johnson, head of infrastructure strategy and architecture, Royal Bank of Scotland*

"By leveraging Red Hat's OpenShift and mobile software we were able to help support the Open Experience. The infrastructure spike we ran, supported by Red Hat, was critical in helping to build our innovation platform for Open Experience."

## Additional Resources

Read Royal Bank of Scotland's Open Experience launch announcement, "[Entrepreneurs set up shop in RBS HQ](#)"

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#### About Red Hat, Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As a connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

#### About Royal Bank of Scotland

RBS is a UK-based banking and financial services company, headquartered in Edinburgh.

RBS provides a wide range of products and services to personal, commercial and large corporate and institutional customers through its two main subsidiaries, The Royal Bank of Scotland and NatWest, as well as through a number of other well-known brands including Ulster Bank and Coutts.

#### Red Hat's Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of the Company to compete effectively; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the integration of acquisitions and the ability to market successfully acquired technologies and products; the effects of industry consolidation; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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